

# What Does a Delivery Cost?

We provide this sheet so that you know what it takes to professionally deliver your packages.  
 If another company is **low bidding**...Chances are they are **making it up in miscellaneous fees or reduced service** by delivering packages when it's convenient and profitable for them.  
 Don't be fooled by these practices. Nobody can operate at a loss 100% of the time and remain in business.

Go ahead and fill in some of the blanks...We've done the lowest allowed by law for you. Then check your current contract and give us a call. We'd be thrilled to partner with you.

	10	20	30	
Miles	1	2	3	Most Couriers won't even guaranty 1 hour ...1 1/2 is the industry standard
Hours	1	2	3	
Driver Cost				
Minimum Wage	\$ 8.00	\$ 16.00	\$ 24	This is the Legal Minimum Wage.
Payroll, Medical, Workers Comp	1.65	3.31	4.96	The I.R.S. has set per mile cost at \$0.485
Mileage	4.85	9.70	14.55	
Total Driver Cost	<b>14.5</b>	<b>29.01</b>	<b>43.51</b>	
Order Processing and Tracking				
Operator				Available 24/7 365 days a year
Dispatcher				
On-Line Real-Time System				Just like Fed Ex's Tracking System
Telephone				We answer it when you call
Wireless Radio & Phone				Nextel Wireless Radio Dispatched Drivers
Billing				
Invoice Research				
Insurance & Bonding				Don't let a courier on your premises without proof of insurance!
Total Processing & Track				
Stuff you don't care about:				
Rent/Mortgage				
Furniture, Fixtures & Equip				
Office Telephone				
Accounting				
Legal				
Repair & Maintenance				
Sales and Marketing				
Profit				Yes, we work hard for you and deserve it.
Total Stuff				
Total Run Costs				